

The Greater Huntington Park Area **CHAMBER OF COMMERCE**

6725 Seville Ave., Huntington Park, CA 90255 • Tel: 323-585-1155 • Info@HPChamber.org • www.HPChamber.org



JOB ANNOUNCEMENT

MAJOR EVENTS - CORPORATE SALES REPRESENTATIVE

SUMMARY

The Greater Huntington Park Area Chamber of Commerce is business non-profit organization dedicated to promoting the city of Huntington Park and its local business members through activities, news publication and high profile events. The organization has been in existence since the year 1906 and is operated by professional men and women who represent a variety of businesses in the community.

ABOUT THE ROLE

Corporate Sales Representatives are to sell corporate spaces for our two major downtown events that attract an excess of nearly half-a-million people. And also sell advertisements for our Chamber's Newspaper "The Magnate" with a distribution of over 15,000 households in the community. Representatives must work with customers to find what they want, create solutions and ensure a smooth sales process. Sales representatives will work to find new sales leads, through business directories, client referrals, etc.

THE CANDIDATE

A member of a corporate sales team must possess strong written and verbal skills. Should be professional, organized, motivated, energetic and work well alone or as a member of a group. Must also be resilient, as even the most accomplished salesperson faces rejection on a regular basis. But perhaps more than anything, a corporate salesperson needs to be knowledgeable, and even passionate, about the product or service they are selling.

REQUIREMENTS

Work strictly as Independent Contractor, possess a California Driver's License, Personal Vehicle, and Cell phone.

START DATE

The position will remain open until filled.

SALARY

Strictly on commission basis - 20% from \$3,000 to \$10,000 and 30% from \$11,000 to \$20,000

HOW TO APPLY

Interested individuals must email cover page and resume to: Stefanie Villagomez at Stefanie@HPChamber.org.

"Moving Forward Together"